

WEBINAR

Step by Step Membangun Bisnis Di Bidang Konstruksi

By Rahmat Zuhri



ESTABLISHED TO BUILD IN THE PROFESSIONALISM

UMUM

**SERAHKAN
Pada ALLAH**

BERIKAN YG TERBAIK

FOKUS

SMART WORK

OPTIMIS

KEMAUAN

**PENUH
KEYAKINAN**

**POSITIF
THINKING**



KEYS POINT PERSONAL CAPABILITY

AS NOTED : BISNIS KONSTRUKSI ADALAH BISNIS ENGINEERING KNOWLEDGE & SKILL

AS NOTED : BISNIS KONSTRUKSI ADALAH BISNIS REKAYASA ADDED VALUE

SKILL HAVE TO MEET REQUIREMENTS & UNDERTSANDING :

- **ENGINEERING KNOWLEDGE**
- **MANAGEMENT KONSTRUKSI**
- **METHODE & DETAILING KONSTRUKSI**
- **MATERIAL & SPECIFICATION**
- **MACHINERY - TOOLS & EQUIPMENT**



5M KEYS POINT RESOURCES

1

MEN RESOURCES

2

METHODE

3

MATERIAL

4

MACHINERY

5

MONEY



Communication & Identification Tool

Untuk Menggali dan mengindeintikasi masalah serta mencari solusi harus selalu senantiasa melakukan **Question & Answer** yg lebih specific dan lengkap terhadap seluruh aspek dengan menggunakan 5W + 1H :

W : Who

W : When

W : Why

W : What

W : Where

H : How



PROCESS & QUALITY IMPROVEMENT Cycle (P, D, C, A)



QCDS - KEYS PROJECT SUCCES



QUALITY



COST

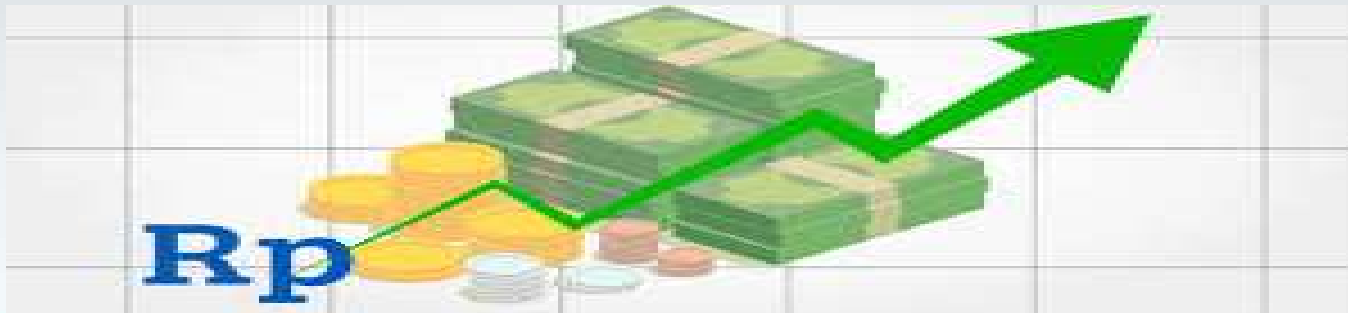


DELIVERY



SAFETY

SEMUA ASPEK “QCDS” ADALAH KUNCI PENENTU **LOOSE & PROFIT**



APA YG HARUS DIPERSIAPKAN DAN DILAKUKAN??

TENTUKAN TARGET TEKNIKAL &
COMMERSIAL CAPABILITY ANDA DLM
KERANGKA WAKTU

JANGAN CARI UANG. CARILAH ILMU
DAN PENGALAMAN

SELALU BERUSAHA **MENANAM**
KEBAIKAN DAN TINGGALKAN SETIAP
YG BERNILAI BAIK DARI KINERJA ANDA

BANGUN dan **JAGA RELASI** SEBAGAI
JARINGAN / NETWORK MASA KAN
DATANG

SELALU **OPTIMIS** dan **TIDAK MENGELUH**
APAPUN KEADAAN

VISI



GENERAL ORGANIZATION LEVEL

UNDERSTANDING AREA

PLANNING : Structure,
Architecture, Civil Work dan ME

KONSEP

PERHITUNGAN

DRAWING

TOP MANAGEMENT / PROJECT DIRECTOR

ALL FULL RESPONSIBILITY & CLIENT

PROJECT MANAGER

PQP - ALL FULL RESPONSIBILITY & CLIENT COORD.

CONSTRUCTION MANAGER

Detailing

PQP

QA /QC

Method & Time Sch

CHIEF ENGINEER

Detailing

QC/QS

COST & BUDGET

Method & Time Sch

SITE MANGER

Drawing

Manpower

QC/QS

COST

Method & Time Sch

CHIEF SUPERVISOR

Drawing

Manpower

QC

QS/Estimated

Method & Time Sch

SITE ENG & DRAFT

Drawing

QC

QS/Estimated

Method & Time Sch

SUPERVISOR

Drawing

Manpower

QC

QS

Method & Time Sch

SAFETY (ALL RESPONSIBILITY)



SUPPORTING ORGANIZATION LEVEL

MANAGER KEUANGAN

FULL RESPONSIBILITY PROJECT FINANCIAL

STAFF KEUANGAN

Adm Keuangan

COST CONTROL

PROJECT CONTROL BUDGET

PURCHASE

Pembelian & Pengadaan

SITE ADMIN

Site Keuangan & Administrasi Umum

LOGISTIK

SITE MATERIAL, TOOL & EQUIPMENT CONTROL



UNDERSTANDING PROJECT QUALITY PLAN

Site Management OCA

Site Temporary Plan

Master Schedule

Work Method & Requirement

Tool & Equipment Plan

Material Schedule

Supplier & Subcont List

Budget (RAP)

Quality Control Form

Safety Plan

**PREPARE BEFORE
CONSTRUCTION**



HAL – HAL PENTING LAINYA

Asah Feeling Engineering

Engineering & Commercial with Proportional Cost

Communication & Personal Sales

Bangun Net Working & Relasi

Jujur & Tepat Waktu

Lakukan Investasi Kebaikan

Hard Work Dan Disiplin

Selalu bersyukur



**Tak ada seorangpun
yang mencapai
kesuksesannya tanpa
melalui kerja keras**

**DAN ALLAH YG MAHA KEHENDAK
ATAS SEGALANYA**

TERIMA KASIH

